



## 2009 LPGA Members

As of September 16, 2009

This roster is updated regularly throughout the year as membership renewals are received.

### DEALER MEMBERS

AmeriGas Propane LP  
 Buddy's Home Gas  
 Cordill Butane-Propane Service  
 Delta Fuel Company, Inc.  
 Greenville Automatic Gas Co.  
 Harrell Gas Inc.  
 Heritage Propane  
 Jim's South Butane-Propane  
 LacoX Propane Gas Co.  
 Lake Arthur Butane Co.  
 Lampton-Love Gas Co.  
 Lassalle Gas Co., Inc.  
 Macon Ridge Propane Service, Inc.  
 Metro Lift Propane  
 O'Neal Gas Inc.-Choudrant  
 O'Neal Gas Inc.-Tallulah  
 Red Ball Oxygen Co., Inc.  
 Reed Inc.  
 Sabine Country Butane Gas, Inc.  
 Southern LP Gas, Inc.

### ASSOCIATE MEMBERS

American Welding & Tank LLC  
 Bergquist, Inc.  
 Bevollo Gas & Electric Lights  
 BP Products North America, Inc.  
 Clean Fuel USA  
 CUI Distribution  
 Dealers LP Equipment Co.  
 Dufour Petroleum L.P.  
 Enterprise Products  
 Gas Equipment Company  
 Hercules Transport, Inc.  
 J & P Services  
 L.P.G. Ventures, Inc.  
 Martin Gas Sales  
 Meeder Equipment Co.  
 Mississippi Tank Co.  
 Moulden Supply Co., Inc.  
 Neill Gas  
 PSI Inc. (Peterskop Industries)  
 Quality Steel Corp.  
 Smith's LP Supply  
 Targa Resources  
 Trinity Containers, LLC  
 Wholesale LP Gas

## A message from your new LPGA President...

Many thoughts and emotions come to mind as I write my first comments as LPGA president. I have literally grown up in this industry. Some of my earliest memories are at summer conventions providing "beverage service" that probably would be illegal today. I have been very fortunate to know and learn from many of the giants in our association's history. Although many things have changed in our industry since those days as a kid making drinks to this year of service as president, one constant remains. The members of this association have always been hard working, top quality business people. I pledge to work hard to move this association forward as we build on the foundation laid by our predecessors.

As always we must be vigilant to protect ourselves from damaging legislation at all levels and be proactive in advancing legislation that benefits the industry. We have a new commission director in Mr. John Alario, Jr. I look forward to working with Mr. Alario and I appreciate the cooperative spirit he has displayed. One issue we will have to deal with this year will be updating the editions of NFPA 54 and 58 under which we operate. One initiative I hope to achieve for this year is to cultivate strategic relationships with other trade associations in our state.

I am humbled by the confidence you have placed in me. I ask each of you to continue to be active in moving our industry forward through our association's efforts. As business professionals we know success does not come without hard work in our individual companies nor our association.

Joey Cordill, LPGA President



## LPGA Summer Convention 2009

The Louisiana Propane Gas Association held it's Annual Summer Convention at L'auberge du Lac Casino Resort in Lake Charles, Louisiana this past June. The event kicked off with an Early Bird Reception in the Hospitality Suite. The convention continued with two safety seminars taught by Steve Higginson of Gas Equipment Company and Ralph Poole of Bergquist, Inc. The association thanks both gentlemen for volunteering their time and expertise. Several members enjoyed a HOT afternoon on the golf course, while others relaxed poolside by the lazy river. Speaking of poolside...LPGA is thankful for all of the suppliers who helped sponsor the Supplier's Reception by the pool. The well-attended convention was capped off by the Board of Directors' Meeting and President's Dinner. We also would like to thank Joe and Naomi Cordill for their NPGA presentations as well as Dominique Monlezun for presiding as Master of Ceremonies and for his year of service as President of the association. Congratulations to Bryan Cordill, Dealer of the Year, and Steve Higginson, Supplier of the Year! And, congratulations to the newly elected 2009-2010 LPGA Board of Directors! We appreciate all those who attended and we look forward to seeing you next year! (See pictures on Page 3)

# IS YOUR BULK PLANT PREPARED?

THE JULY 1, 2011 DEADLINE IS FAST APPROACHING

July 1, 2011 may seem like a long way off, but it is only two years down the road. And two years in today's fast paced environment will likely come quicker than you think. Starting July 1, 2011 all existing liquid withdrawal propane containers with a water capacity of 4,000 gallons or greater must be retrofitted with one of two options. These new requirements were first contained in the 2001 edition of NFPA 58

The first option requires the installation of an internal valve capable of remote closure and automatic shutoff using thermal actuation. This appears to be the more popular option among marketers. As an alternative, an emergency shut off valve may be installed in line as close as practical to a positive shut off valve along with an excess flow valve installed at the container. All newly manufactured containers must already meet this requirement.

If utilizing the first option, NFPA 58 mandates that the thermal actuation component be within 5 feet of the internal valve. The required remote closure station shall be installed not less than 25 feet or more than 100 feet from the liquid transfer point. A sign using the words Propane Emergency Valve Shutoff shall be used to identify the remote closure station.

It has been estimated that the retrofitting requirements could affect upwards of 70,000 marketers, whole sellers and customer storage facilities across the country. Given these figures, there may be many sites scrambling to meet these requirements at the last minute. This could create back orders on parts and labor

that may frustrate marketer's efforts to comply with the code deadline. To avoid these potential delays, marketers should order the necessary parts and schedule the retrofitting sooner rather than later. This will ensure that marketers meet the July 1, 2011 deadline without a hitch.

As anyone in the propane industry knows, bulk plants come in many shapes, sizes, and, sometimes, with vastly different operations. Therefore, the actions necessary to meet the July 1, 2011 deadline may differ from one location to the next. The costs associated with the retrofitting work could also vary greatly between locations. When retrofitting a tank, it may be necessary to remove all the liquid propane from the tank and burn off the remaining vapor. This is often a time consuming endeavor that will require logistical planning. This is especially true with larger tank farms. As a result, marketers should contact an industry professional or valve distributor familiar with the retrofitting requirements if they are not certain as to what actions are needed to meet the deadline.

Since marketers were provided a 10 year period to meet the retrofitting requirements, it is doubtful that state inspectors will have sympathy for any party that fails to meet the July 1, 2011 deadline. Therefore, marketers should make arrangements now to complete the retrofitting work, if they have not already.

*Article written by Eugene M. LaFlamme of McCoy & Hofbauer S.C. of Waukesha, Wisconsin. He is a member of the Propane Gas Defense Association.*

## Lawmakers Continue to Debate Climate Change and Health Care Legislation

According to several Senate Democrats, there has been some progress on the much anticipated climate change bill as Congress returned September 8th from their month-long recess.

Environment and Public Works (EPW) Chairwoman Barbara Boxer (D-CA) told reporters she has made "many decisions" on the climate legislation in recent weeks, but would not elaborate on specifics due to a bill introduction later this month with Foreign Relations Committee Chairman John Kerry (D-MA). Boxer also declined to confirm when she would hold a markup, even though Senate aides indicate that the EPW Committee vote is tentatively set for early to mid-October.

Senators Kerry and Boxer originally wanted to introduce the bill last week and finish markups by Sept. 28. That goal was pushed back to continue consultations with government experts.

"We're in discussions with the Congressional Budget Office and the Environmental Protection Agency," Kerry said. "The minute you eliminate or change something, you change the overall out-

comes and we need to know what the costs and impacts are." Kerry also declined to give specific dates, but said that "we're trying to move it as fast as we can this month."

According to Senate aides, Kerry also plans to meet in the coming weeks with undecided Senate Democrats and Republicans to try to expand the coalition supporting the bill, should Majority Leader Harry Reid (D-NV) follow through with plans to give it floor time later this year.

Despite this progress on the climate change bill, many top lawmakers acknowledge that the global warming debate sits on the backburner as they try to resolve differences on health care.

Sen. Joe Lieberman (I-CT), a longtime advocate for cap-and-trade legislation, said that the outcome of the health care debate likely has ramifications for global warming. "If this fails, there's no logic to it," he said of health care. "But I think it will be more difficult for climate change."

*Legislation Debate Continued on Page 5*

# Summer Convention 2009





**VENTURES**



**Plant Construction**



**Tank Sales**



**Pre-cast Piers**

888.739.8764

www.lpgventures.com

TANKS FOR SALE

**LP413** - 2-61,000gal ACF Industries, 250psi, 1974, UG service, Bridgeport, CT  
**LP479** - 2-90,000gal Trinity Industries, 250psi, 1973, Lebanon, MO  
**LP496** - 2-64,000gal Chicago Bridge & Iron, Port Arthur, TX  
**LP412** - 13-30,000gal ACF Industries, 250psi, 1960, UG design, Trumbull, CT  
**LP494** - 1-26,950gal Chicago Bridge & Iron, 210psi @ 650, Jones Chappell, AL  
**LP489** - 14,000gal National Butane Co ASME storage, 250psi, Amory, MS  
**LP538** - 1 - 30,000 gal Chicago Bridge & Iron in Wilmington, NC  
**LP488** - 2-10,000gal Mississippi Tank Co, 250psi, 1955, Amory, MS

*Skid Tanks Custom Built*

The NPGF Scholarship Fund is now open to applicants!

The National Propane Gas Foundation Scholarship Fund was established in 1994 by a committed group of energized volunteers. Its purpose is to foster education opportunities for the children of National Propane Gas Association (NPGA) member companies by offering scholarships to colleges or vocational/technical schools. The fund provides annual scholarships in the amounts of \$1,000-\$2,000. The application deadline is March 15, 2010.

To apply:

- Visit [www.npga.org](http://www.npga.org).
- Click on the link to the Scholarship Fund from the homepage.
- Click on Application Process.

For additional information on the NPGF Scholarship Fund, visit NPGA online at [www.npga.org](http://www.npga.org).



# HERCULES

TRANSPORT, INC.

## Propane Sales, Delivery & Transport

### Serving Louisiana, Arkansas, Mississippi & Texas

### For Competitive Pricing and Dependable On-Time Deliveries Year Round,

Call Virginia Bowen at 866-517-1601



Utilizing a 24-hour, 7 days a week computerized central dispatch to accommodate customers' requirements on a continuous basis, Martin Gas Transport delivers LP Gas right to your doorstep... on time and on your schedule. Call us and see how we deliver.

P.O. BOX 191  
KILGORE, TEXAS 75663  
903-983-6200

1-800-256-5122

# WE DELIVER

ON TIME...ON SCHEDULE

John Edwards (800) 259-9840  
Muggs Athey (800) 256-5122

**MARTIN**  
GAS SALES



# Manual Posting

## In the Truck & Office



LCR-II



DMS

# EZ-COUNT™

Mobile Software

### FEATURES:

- Electronically Transfers Delivery Data To and From Your Back Office System
- Automatically Captures Delivery Information
- FREE Technical Support
- Easy to Operate, Easy to Install
- Uses Off the Shelf Memory Storage
- Pre-buy Tracking
- Full Control of the LCR Register
- GPS Compatible
- Captures Tank Locations
- Wireless/Cellular Data Transfer From Truck to Office

### BENEFITS:

- Increase Overall Operating Efficiency
- Eliminates Manual Posting
- Eliminates Clerical Errors
- Low Cost Start-up
- Decrease Customer Inquiries
- Download Captured Tank Locations to Garmin Navigator for New Drivers

Add EZ-Count Mobile Software to your Liquid Controls DMS.



**Atlanta GA**  
(800) 241-4155

**Houston TX**  
(800) 334-7816

**Little Rock AR**  
(800) 643-8222

**Dallas TX**  
(800) 821-1829

**Indianapolis IN**  
(800) 241-1971

**Orlando FL**  
(800) 821-0631

**Fayetteville NC**  
(800) 447-1625

**Kansas City MO**  
(800) 821-5062

**Richmond VA**  
(800) 368-4013

**St. Louis MO**  
(800) 423-4685

[www.gasequipment.com](http://www.gasequipment.com)



Steve Higginson



Frank Long  
Sales Representative

19 Brentwood Drive  
Magnolia, Arkansas 71753  
flong@targaresources.com  
www.targaresources.com

Office 877.202.3621  
Fax 870.234.3350  
Cell 870.949.5422

Continuation of Legislation Debate from Page 2

Looking ahead, Sen. James Inhofe (R-OK) said that Boxer should have little trouble moving a climate bill through the EPW Committee. But he expects that Reid will have problems moving climate legislation on the floor. "The votes just aren't there," he said. "The August recess was five weeks of losses as more people realized the cost and the fact it's just not real."

Instead, Inhofe predicted that Reid would pull back from a vote on a cap-and-trade bill and instead opt for an alternative. "He'll have to have something face saving for Copenhagen," Inhofe said, referring to the December U.N. climate talks.

This article appears courtesy of NPGA.

## the Better Dispensers

Bergquist

Feature for feature,  
Bergquist's all aluminum dispensers  
are the best value in the industry.

Outfit your dispenser with a standard package,  
or we can build it to your specifications.

All units are pressure tested before shipping.

Available in steel or aluminum

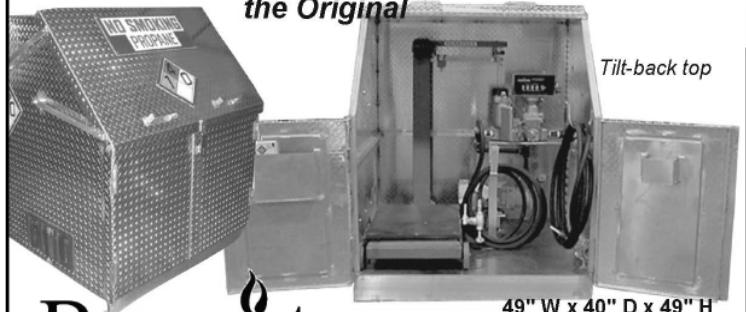
the Walk-in

48" W x 48" D x 72" H

the Compact

34" W x 16" D x 46" H

the Original



Tilt-back top

49" W x 40" D x 49" H

Bergquist

bergquistinc.com

800-448-9504

Your questions answered by the people who know propane equipment.

## Executive Officers

Joey Cordill  
President  
Cordill Propane  
4030 Front St.  
Winnsboro, LA 71295  
318-435-0067

David Reed  
Vice President  
ReedGas  
1706 Aymond St.  
Eunice, LA 70535  
337-457-4261

Jessica Bennett  
Secretary/Treasurer  
Amerigas  
107 Iris Ave.  
Jefferson, LA 70127  
504-835-0765

Billy Cox  
State Director  
O'Neal Gas  
P.O. Box 536  
Choudrant, LA 71227  
318-768-2511

## Supplier Representatives

Ralph Poole  
Supplier Chairman  
Bergquist, Inc.  
5932 W. Austin Drive  
Alexandria, LA 71303  
903-985-2323

Steve Higginson  
Supplier Elect  
Gas Equipment  
11616 Harry Hines Blvd.  
Dallas, TX 75229  
972-241-2333

## LPGA Staff

*Executive Director:* Randy Hayden

*Staff:* Ashanti Bailey, Lori Berteau, Ann Brent, Marica Broussard, Kristen Oaks and Parker Wishik

## Regional Directors

Al Cadwallader  
Northwestern District  
Southern LP  
102 Horseshoe Rd.  
Winnfield, LA 71483  
318-628-4667

Brent Guillory  
Central District  
Buddy's Home Gas  
1985 Greta Ln.  
Ville Platte, LA 70586  
337-363-9376

Dominique Monlezun  
Southwestern District  
Lake Arthur Butane  
P.O. Box 686  
Lake Arthur, LA 70549  
337-774-2277

Neil Wise  
Northeastern District  
O'Neal Gas  
P.O. Box 229  
Tallulah, LA 71282  
318-574-5702

Tom O'Neal  
At-Large Director  
Hercules Transport  
P.O. Box 536  
Choudrant, LA 71227  
318-768-2534

John McManus  
At-Large Director  
ReedGas  
1706 Aymond St.  
Eunice, LA 70535  
337-457-4261

Contact us:

Louisiana Propane Gas Association  
P.O. Box 14204  
Baton Rouge, LA 70898  
225-763-8922 / 225-763-8989  
kristen@ccilouisiana.com  
www.lapropane.org

Louisiana Propane Gas Association  
P.O. Box 14204  
Baton Rouge, LA 70898

PRSR STD  
US POSTAGE PAID  
BATON ROUGE, LA  
PERMIT NO. 302

### *Inside this issue:*

\*Welcome Message from your  
New President

\*2009 Summer Convention Pics

\* Bulk Plant Preparation

.....and more!